

## SAVE THE DATE!

# Effective Fundraising for Venture Philanthropy

A member-only workshop organised by EVPA's  
Finance & Fundraising Working Group

Hosted by LGT in Zurich on 2<sup>nd</sup> & 3<sup>rd</sup> April 2009



### Objectives

- ◆ To help EVPA members to share best practice and to learn from each other.
- ◆ To meet EVPA members' needs for advice and help with fundraising development and growth
- ◆ To provide an intimate learning environment, developing solutions specific to a member's organisation

### Format

- ◆ Maximum 20 participants
- ◆ Interactive and participatory
- ◆ Tracks for early-stage and mature organisations
- ◆ Case studies
- ◆ Role play

### Content

Programme will include sessions on:

- ◆ What do donors want?
- ◆ Starting up and second stage fundraising
- ◆ Managing donors, managing data
- ◆ Raising funds from grantmaking foundations, companies and individual donors
- ◆ Making a successful pitch

### Speakers include

Chris Carnie (Factory), John Pepin (JPA Europe), Pieter Oostlander (Noaber Group), Barbara de Colombe (Fondation HEC), Tris Lumley (New Philanthropy Capital), Andrew Brough (Young Foundation), Luciano Balbo (Oltre Ventures), Denise Holle (CAN)

### Cost

A €300 registration fee includes lunches, workshop dinner and materials. Workshop starts with lunch at 12:30 on 2<sup>nd</sup> April and ends at 17:00 on 3<sup>rd</sup> April.

### Register your interest

If you are responsible for raising resources in your organisation and want to attend, please register your interest by contacting [impact@evpa.eu.com](mailto:impact@evpa.eu.com)  
Places are limited to 20 members only – book early!

Zurich | 2<sup>nd</sup> – 3<sup>rd</sup> April 2009